



Introducing SolEx

Solutions, Pedigree, Relationships and Skill



Voice & Collaboration



Data & Networking



Security & SASE



AT&T Partner Exchange
Solution Provider
Platinum Elite

Built For Today. Engineered For Tomorrow

Your Advantage in a Carrier-Driven World

For more than 30 years, SolEx has helped agents win more deals, close them faster, and keep customers longer. We deliver engineered, multi-location solutions built on Tier-1 carrier infrastructure — including a long-standing, high-level relationship with **AT&T**, one of the most trusted networks in the world.

SolEx gives agents the power of a major carrier with the flexibility, responsiveness, and creativity only a boutique provider can deliver.

A smiling woman with blonde hair and glasses, wearing a dark blazer over a white shirt and blue jeans, stands in a modern office. She is leaning on a desk in the foreground which has a laptop, a small potted plant, and a white mug. In the background, there are office shelves, a round table, and another desk with a monitor.

*The partnership
you've always
wanted but didn't
think truly existed*

Why SolEx & AT&T

A partnership that's been developed to win, developed to deliver, and developed to retain

Our solid tenured relationship with AT&T provides technology you can trust, from a provider you know, with the support you expect.

You're More Competitive

- Nationwide reach with **AT&T Dedicated Internet, AT&T Business Broadband, AT&T Switched Ethernet, and AT&T Internet Air**
- Enterprise-grade security enhanced by **AT&T Dynamic Defense**
- **POTS Replacement** solutions to cost-effectively transition to IP
- Solutions engineered for complex, multi-location deployments

Deals Are Easier

- Fast, accurate quoting
- Flexible commercial structures
- Customizable billing
- White-glove project management
- Direct access to senior engineering and support teams

Customers Stick

- Award-winning service delivery
- 24/7/365 support with real escalation paths
- Proactive monitoring and issue resolution
- High retention across all product lines

***Technology centric,
customer first,
results driven***



The SolEx Advantage

The Confidence of a Carrier, the Flexibility of a Boutique

Telecom and IT deployments can be complex. SolEx makes them feel simple.

Our entire team comprises of seasoned experts who track every detail—from order to cutover—ensuring your customers solution is delivered right the first time, everytime.

With SolEx, agents get:

- ✓ 30+ years of proven expertise
- ✓ A single partner who can design, deliver, and support multi-location solutions
- ✓ Carrier-grade connectivity options across fiber, broadband, and wireless
- ✓ Enterprise-level security services without enterprise-level complexity
- ✓ IP Solutions to transition from TDM voice
- ✓ A support model built for responsiveness, accountability, and retention
- ✓ A team that solves problems creatively instead of saying “no”

SolEx gives you the confidence of big-network performance with the flexibility to close more business.

Leverage the SolEx Award-Winning, Service-Delivery Engine.



Our Promise

The SolEx AT&T partnership combines pedigree and engineering skill to deliver IT solutions that meet the needs of today and the trends of tomorrow - so you can focus on your core business.



 **TESTIMONIALS**

SOLEX STREAMLINES INTERNET AND SECURITY SYSTEMS FOR BJ RESTAURANTS NETWORK

Brian Krakower, Chief Information Officer for BJ's Restaurants explains why he partnered with SolEx and why they are his vendor of choice for their large communications network:

"Our company is always growing and our communications needs are constantly evolving, so having a strong telecom provider that can shift quickly to keep up with our business is crucial."



"SolEx is the partner you've always wanted but didn't think truly existed. They lead with BJ's interests in mind, creatively and effectively innovating win-win solutions where all parties are set up for, and achieve success."

"Whether it's a standard cookie cutter new site comprehensive communications package, a system-wide upgrade, a one-off, or last minute request, our first and only call is to our partners at SolEx."

"Their structured, process oriented, customer-first approach, combined with startup-like agility gives us at BJ's the confidence to leverage mission critical technology and deliver a best-in-class hospitality experience for our team members and our guests."





Let's Build Your **Business**

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VSA Channel Program of the
Year 2023/2024/2025/2026



Best Service Delivery Team
2026



VSA Multi-location Deployments
2024/2025/2026



VSA Most Responsive Channel Team
2023/2024/2025