

Security and SASE Overview

Delivering superior, integrated multi-vendor, multi-location solutions, customized to the current and anticipated needs of individual clients

The ability to access critical business functions relies upon having your systems and infrastructure connected and available at all times. And this means that your network and systems infrastructure needs to not only be reliable, but confidentiality, integrity and availability the IT assets, such as endpoints, databases, servers, networks, and the data that you use on a daily basis, needs to be protected and secure from unauthorized access, manipulation, destruction or compromise.

Sadly, threats to businesses and individuals from “bad actors” and hackers are increasing at an alarming rate. No longer is it adequate to simply add malware protection and firewalls, or assume that because your company is small that it won’t be the target of an attack or security breach. Within a digital world, with modern technology and sophisticated infiltration techniques, hackers and other bad actors can target companies with almost zero overhead, simultaneously, remotely, regardless of size or location. If they are successful they achieve their goal, which could be to secure a ransom, steal intellectual property, cause embarrassment, or destroy a brand, and if they are unsuccessful they simply move on and target another company. The reality is that it doesn’t matter how big (or how small) your company is, the hackers perspective is simply one of “you likely have something that is valuable to me, am I able to take it.”

Additionally, security is not just required to guard against outside threats. With the advent of remote working, Bring Your Own Device (BYOD), and the adoption of cloud services, threats to a company can also initiate from inside the organization or within your vendor environment. User and device authentication along with policies, enforcement rules, real-time analytics and dynamic updating of privileges, coupled with defined demarcation of responsibilities regarding the security of cloud based services are now everyday essentials in ensuring the security from external threats and mitigating risk. With limited budgets and evolving, evermore sophisticated threats, SolEx is pleased to be able to offer a suite of security products and consultancy services designed to guide customers to a safer and more secure business environment.



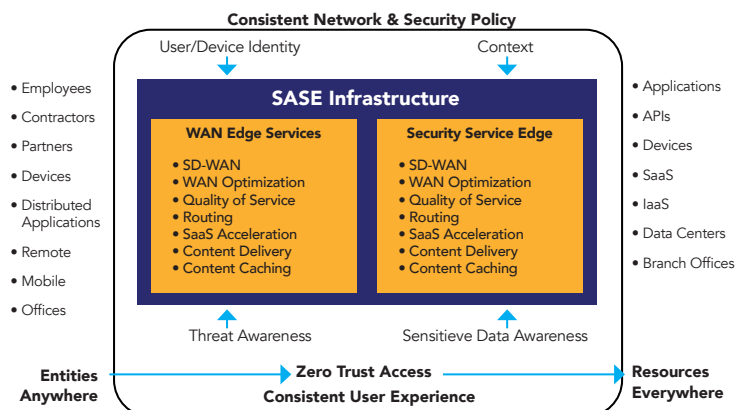
Comprehensive portfolio

Our comprehensive portfolio is designed to protect your business, educate your employees, and ensure compliance with industry standards. Consisting of the following, our a-la-carte portfolio provides:

Secure Access Service Edge (SASE)

With the advent of true globalization and the crippling effects that global crisis can have on business, the need for enterprises to support secure remote access has become a critical pillar of a business continuity plan. SASE, the convergence of both Wide Area Networking and multiple cloud-based security services including cloud access security broker (CASB), secure web gateway (SWG), zero trust network access (ZTNA), and firewall as a service (FWaaS) collectively referred to as Secure Service Edge (SSE), makes it possible to instantly shift the workforce to a work from anywhere (WFA) model with confidence. Benefits of a SASE approach to networking and security include:

- The ability for IT to deliver an optimized consistent networking and security posture regardless of location.



- Delivery of multiple distinct network and security services including SWG, CASB, SDP/ZTNA, SD-WAN, and FWaaS from a single unified software stack.
- An implementation which surpasses stacked SSE and SD-WAN solutions while utilizing single decryption techniques, thereby ensuring optimal performance, minimal latency, and maximum efficiency
- Efficient enforcement of policy across all flows based on context.
- Deep holistic visibility into network and security events
- Simplified provisioning and deployment
- The ability to gradually migrate from legacy solutions, because SASE can co-exist with them.



Network & Endpoint Detection & Response

Network Detection and Response (NDR), monitors network traffic for suspicious activity, and Endpoint Detection and Response (EDR), monitors individual devices like laptops and servers for potential threats, allowing for comprehensive detection and response to cyberattacks across both the network and individual endpoints. By monitoring both network traffic and individual devices, security teams can gain a holistic view of potential attacks, identifying threats that might be missed by only looking at one layer. Within NDR and EDR our services include the following:

- Distributed Denial of Service (DDoS) Defense
- Geo IP and web/URL based filtering
- Anti-Virus, Anti-Spyware
- Network and Premise-based Firewalls
- Authentication and Verification Services
- Breach Investigations and Remediation

Strategy, Risk and Consulting Services

Security is a vast and complex subject which for many can be overwhelming. With limited budgets and in many cases limited expertise the prospect of securing a business from all the possible vulnerabilities can seem monumental. However this need not be the case. SolEx offers specific consultative services which can assist businesses to understand their security posture, develop or validate their strategies and implement the necessary steps to safeguard their business. Our services include:

- Vulnerability Management Services
- Penetration Testing
- Cybersecurity Training for End Users
- Compliance Review & Attestation

Service	Objective	Target Customers
SolEx Risk Based Cyber Posture Assessment (Remote or Onsite)	Understand your current security posture and any requirements for improvement, based on the agreed future (to-be) state	<ul style="list-style-type: none"> • Business Storing large amounts of data. • A recent cloud-migration • An increase in your industry's cyber-security incidents • No recent security assessments performed
SolEx Managed Vulnerability Program	Delivers trusted advisor resources to assist with determining and implementing an appropriate vulnerability management platform for your business and training staff in its ongoing use	Customers needing support in either selecting, implementation and/or operating a system delivering <ul style="list-style-type: none"> • Asset & Software Discovery & Inventory Control • Vulnerability Scanning & Management • PCI & Policy Compliance • Threat Detection ,continual monitoring and Prioritization • Patch Detection and Remediation
SolEx Penetration Testing	Determine security posture of a business by real world testing 24 x 7 from various global locations by trained and certified security analysts	<ul style="list-style-type: none"> • Customers requiring to assure themselves of their security posture. • Determines if potential vulnerabilities are exploitable • Provides detailed reporting with evaluation findings and remediation steps • Streamlines management of results

Custom is key

Each customer's needs are as unique as their business plans. At SolEx we have specialized engineering resources responsible for recommending the best solutions for your company.



Our dedicated team of Sales Engineers will work with you to utilize your current network before expanding to other options. Our deployments can run from a simple Direct Internet Access (DIA) installation, all the way up to creating a hybrid cloud that ensures that your network never hits the "public" internet. **SolEx can design solutions to optimize our services alongside critical business operations in the following industry sectors**

- Retail
- Education
- Government
- Healthcare
- Finance
- Hospitality

Channel Partners

With sterling quality customer service, client centered solutions and a US based network operations team, SolEx has been providing our channel partners with a route to accelerated revenue growth since 1999. To learn more about becoming an accredited SolEx channel partner and all the advantages we offer, please contact us at Partner@solexp.com

Why SolEx

For over 30 years, SolEx has been providing top-tier forward-thinking solutions to enterprise clients via its 100% partner-based distribution channel. With a portfolio consisting of Voice & Collaboration, Data & Networking, and Security & SASE, which spans simple POTS Replacement to Low Earth Orbit Satellite and Secure Access Service Edge, SolEx excels in delivering boutique complex multi-location, multi-vendor meshed solutions and customized billing that others find difficult to achieve. Use us when your needs are complex, and you need stellar reliability. As an award-winning customer focused technology-centric private enterprise serving some of the biggest and most prestigious companies in the USA and around the globe, we turn aspirations into positive tangible business outcomes.



VSA CHANNEL
PROGRAM
OF THE YEAR
2023_2024



VSA MULTI-LOCATION
DEPLOYMENTS
OF THE YEAR
2024



VSA MOST
RESPONSIVE SUPPLIER
CHANNEL TEAM
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Voice & Collaboration

Data & Networking

Security & SASE

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